Our newest profiles.
Specialized. Personalized. In-Depth.

Everything DiSC® Application Library Profiles use a **research-validated online assessment** to create a **personalized profile**. These personalized profiles give learners insight into their own behavior and help them understand others, so they can **connect better**. Application-specific tips, strategies and action plans help learners **become more effective**. All *Everything DiSC Application Library Profiles* include access to follow-up reports.

NEW! EVERYTHING DISC® WORKPLACE™ PROFILE

Everything DiSC Workplace can be used with everyone in an organization, regardless of title or role, to **build more effective relationships**, one relationship at a time, and **improve the quality of the workplace**.

The 20-page personalized report explores the priorities that drive learners at work. Participants understand their DiSC® style and how to **increase their effectiveness** with all four DiSC styles. The profile includes an **in-depth, personalized style index** — an at-a-glance overview of the other styles and how the individual interacts with them.

EVERYTHING DISC MANAGEMENT PROFILE

Everything DiSC Management teaches managers how to bring out the best in each employee. They learn how to **read employee styles and adapt their own styles to manage more effectively.**

The 26-page personalized report helps managers understand how to work more effectively in the areas of **delegating and directing, motivating, developing others and working with their own manager.**

EVERYTHING DISC SALES PROFILE

Everything DiSC Sales teaches salespeople **how to connect better with their customers** by understanding their DiSC sales style, understanding their customers' buying styles, and adapting their sales style to meet their customers' buying styles.

The 23-page personalized report helps salespeople learn how they can adapt their personal sales style to their customers, **building stronger sales relationships — to close more sales.**

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NEW! EXCLUSIVE FOLLOW-UP REPORTS

EVERYTHING DiSC COMPARISON REPORT: Follow-up reports that can be created for any two participants to illustrate their similarities and differences. Unlimited access available at no additional charge with all Application Library profiles.

EVERYTHING DiSC CUSTOMER INTERACTION MAP: Personalized follow-up interaction maps to help salespeople navigate from their sales styles to their real-life customers' buying styles. Exclusively for the *Everything DiSC Sales Profile.* Unlimited access available at no additional charge with the *Everything DiSC Sales Profile.*

EVERYTHING DiSC FACILITATOR REPORT: Provides a composite of your group's DiSC styles and information on how DiSC styles can impact your organization's culture. Includes the names and styles of each participant. Sold separately.

EVERYTHING DISC GROUP CULTURE REPORT: Helps you determine the group's DiSC culture, explore its advantages and disadvantages, discuss its effect on group members, and examine its influence on decision making and risk taking. Sold separately.

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Minimum Requirements for *Everything DiSC® Application Library*: Windows XP with PowerPoint 2003: Pentium 4 or AMD Athlon (1.4 GHz or faster); RAM: 1GB For additional system requirements see www.everythingdisc.com/techinfo.

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